COPAL COCOA *Info*

A Weekly Newsletter of Cocoa Producers' Alliance

Issue No. 195 **4th – 8th September 2006**

Cocoa Producers' Alliance

ICCO Daily Cocoa Prices

	ICCO daily price (SDRs/tonne)	ICCO daily price (US$/tonne)	London futures (£/tonne)	New York futures (US$/tonne)
4th September	1066.50	1589.15	857.00	1542.50
5th September	1068.56	1590.66	864.00	1543.00
6th September	1056.24	1569.39	858.33	1521.33
7th September	1061.34	1574.67	865.33	1522.33
8th September	1059.41	1567.82	866.33	1516.33
Average	**1062.41**	**1578.34**	**862.20**	**1529.10**

Up-coming Events

- 15th International Cocoa Research Conference, 9th – 14th October 2006, San José, Costa Rica

In the News:

- Nigeria: Osun to Revive Cocoa Industries
- Chocolate makers switch to the dark side
- Hershey rolls out premium chocolate and drinking cocoa products
- Chocolates/Cocoa: Nyaho -Tamakloe Interests Swisslion Takovo
- US firm pays £10m for chocolate-maker

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References on the health benefits of cocoa

Have you* had *your cocoa today?

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International Financial Futures and Options Exchange (LIFFE)
London Futures Market – Summary of Trading Activities
(£ per tonne)

Monday 4th Sept. 2006

Month	Opening Trans	Settle	Change	Daily High	Daily Low	Volume
Sep 2006	813	808	-9	818	806	864
Dec 2006	849	841	-8	850	839	3,011
Mar 2007	865	858	-9	868	856	1,247
May 2007	878	872	-8	879S	870	312
Jul 2007	890	885	-7	895	884	326
Sep 2007	907	899	-7	907	898	133
Dec. 2007	916	911	-6	916	911	69
Mar-08		923	-6			0
May-08		930	-6			0
Jul-08		941	-5			0
Totals		**887**				**5,962**

Tuesday 5th Sept. 2006

Month	Opening Trans	Settle	Change	High	Low	Volume
Sep 2006	809	814	6	819	803	2,689
Dec 2006	841	848	7	854	837	3,618
Mar 2007	857	865	7	870	854	1,496
May 2007	872	879	7	883	868	1,308
Jul 2007	883	892	7	897	881	545
Sep 2007	897	906	7	908S	896	48
Dec. 2007	919	918	7	919	919	45
Mar-08		930	7			0
May-08		938	8			0
Jul-08		948	7			0
Totals		**894**				**9,749**

Wednesday 6th Sept. 2006

Month	Opening Trans	Settle	Change	High	Low	Volume
Sep 2006	809	806	-8	810	805	1,067
Dec 2006	847	842	-6	847	840	3,714
Mar 2007	862	860	-5	864	859	2,231
May 2007	876	873	-6	876	873	84
Jul 2007	886	887	-5	890	885	326
Sep 2007	899	901	-5	903	899S	78
Dec. 2007		913	-5			0
Mar-08		925	-5			0
May-08	936	933	-5	936	936	10
Jul-08		943	-5			0
Totals		**888**				**7,510**

Thursday 7th Sept. 2006

Month	Opening Trans	Settle	Change	High	Low	Volume
Sep 2006	810	813	7	817	808	1,680
Dec 2006	844	849	7	854	843	3,837
Mar 2007	861	867	7	873	861	868
May 2007	876	880	7	885S	875	27
Jul 2007	889	893	6	889S	889S	1
Sep 2007		907	6			0
Dec. 2007		918	5			0
Mar-08	937	931	6	937	937	3
May-08		939	6			0
Jul-08		949	6			0
Totals		**895**				**6,416**

Friday 8th Sept. 2006

Month	Opening Trans	Settle	Change	High	Low	Volume
Sep 2006	815	814	1	816	812	1,265
Dec 2006	852	850	1	853	845	2,908
Mar 2007	869	868	1	870	863	1,003
May 2007	882	881	1	882	880	106
Jul 2007	895	895	2	895	895	41
Sep 2007		909	2			5
Dec. 2007	921	920	2	921	920S	15
Mar-08	932	933	2	932S	932S	5
May-08		941	2			0
Jul-08		951	2			0
Totals		**896**				**5,348**

New York Board of Trade
(New York Futures Market – Summary of Trading Activities)
(US$ per tonne)

Monday 4th Sept. 2006

Month	Opening Trans	Settle	Change	High	Low	Volume
Sep 2006						
Dec 2006						
Mar 2007						
May 2007						
Jul 2007						
Sep 2007						
Dec 2007						
Mar 2008						
May 2008						
Jul 2008						
Totals		**#DIV/0!**				**0**

Tuesday 5th Sept. 2006

Month	Opening Trans	Settle	Change	High	Low	Volume
Sep 2006	1440 0	1442	1	1450	1440	20
Dec 2006	1486 1491	1507	1	1520	1486	5121
Mar 2007	1532 1533	1547	1	1560	1532	749
May 2007	1562 0	1572	-1	1585	1562	1079
Jul 2007	1586^{B} 1590^{A}	1599	-1	1609	1596	357
Sep 2007	1600^{B} 1610^{A}	1620	0	1620	1618	113
Dec 2007	0 0	1644	0	1645	1641	36
Mar 2008	0 0	1669	0	0	0	0
May 2008	0 0	0	0	0	0	0
Jul 2008	0 0	0	0	0	0	0
Totals		**1260**				**7,475**

Wednesday 6th Sept. 2006

Month	Opening Trans	Settle	Change	High	Low	Volume
Sep 2006	1430^{B} 1442^{A}	1415	-27	1438	1422	7
Dec 2006	1497 1499	1480	-27	1502	1475	4593
Mar 2007	1537 0	1520	-27	1543	1520	564
May 2007	1560^{B} 1565^{A}	1545	-27	0	0	387
Jul 2007	1587 1592	1571	-28	1592	1570	359
Sep 2007	1608^{B} 1615^{A}	1592	-28	0	0	0
Dec 2007	0 0	1616	-28	0	0	300
Mar 2008	0 0	1641	-28	0	0	0
May 2008	0 0	0	0	0	0	0
Jul 2008	0 0	0	0	0	0	0
Totals		**1238**				**6,210**

Thursday 7th Sept. 2006

Month	Opening Trans	Settle	Change	High	Low	Volume
Sep 2006	1425 0	1425	10	1426	1425	6
Dec 2006	1482 1485	1490	10	1494	1480	2272
Mar 2007	1526 0	1530	10	1534	1521	530
May 2007	1549^{B} 1553^{A}	1555	10	1546	1546	12
Jul 2007	1575^{B} 1581^{A}	1582	11	0	0	280
Sep 2007	1596^{B} 1602^{A}	1604	12	1605	1604	238
Dec 2007	1620^{B} 1626^{A}	1628	12	0	0	150
Mar 2008	0 0	1653	12	0	0	0
May 2008	0 0	1675	1675	1666	1666	506
Jul 2008	0 0	0	0	0	0	0
Totals		**1414**				**3,994**

Friday 8th Sept. 2006

Month	Opening Trans	Settle	Change	High	Low	Volume
Sep 2006	1417^{B} 1435^{A}	1415	-10	0	0	0
Dec 2006	1485 1490	1480	-10	1492	1474	2402
Mar 2007	1527 1528	1520	-10	1529	1515	458
May 2007	1550^{B} 1553^{A}	1545	-10	1547	1545	169
Jul 2007	1575^{B} 1582^{A}	1572	-10	0	0	0
Sep 2007	0 1605^{A}	1594	-10	1596	1590	451
Dec 2007	1621^{B} 1630^{A}	1618	-10	1620	1615	6
Mar 2008	0 0	1643	-10	1651	1651	1
May 2008	0 0	1665	-10	0	0	0
Jul 2008	0 0	0	0	0	0	0
Totals		**1405**				**3,487**

Spot Prices (US $ per tonne)

	4th Sept.	5th Sept.	6th Sept.	7th Sept.	8th Sept.
Main Crop Ghana, Grade 1	-	1862	1835	1845	1835
Main Crop Ivory Coast, Grade 1	-	1780	1753	1763	1753
Main Crop Nigerian, 1	-	1770	1743	1753	1743
Superior Arriba	-	1902	1875	1885	1875
Sanchez f.a.q.	-	1740	1713	1723	1713
Malaysian 110	-	1520	1493	1503	1493
Sulawesi f.a.q.	-	1552	1525	1535	1525
Ecuador Cocoa Liquor	-	2451	2407	2424	2407
Pure Prime Press African Type Cocoa Butter	-	3984	3912	3939	3912
10/12% Natural Cocoa Press Cake	-	854	839	844	839

Source: Cocoa Merchants' Association-

News

Nigeria: Osun to Revive Cocoa Industries
This Day (Lagos)
September 5, 2006
Yinka Kolawole
Osogbo
Osun State deputy governor, Erelu Olusola Obada has said the cocoa products industries, Ede in the state, which has been in a state of comatose will soon be revived by the state government. She dropped the hint at Ede yesterday during an inspection visit to the company, saying the industry went into comatose as a result of various litigations and technical problems, lamented the lukewarm attitude of the past administration to the ailing company despite its huge economic potentials.

The deputy governor who was conducted round the company by one of its Engineers, told the workers that the State Governor, Prince Olagunsoye Oyinlola would soon break the ice and bring the company alive. According to Erelu Obada who was accompanied to the company by the state commissioner of Agriculture, Mr. Akin Titiloye and the Permanent Secretary, Parastals, Dr. Olumide Babatunde told the distressed workers that the governor had directed that six month salary arrears be released to them. The deputy governor was told that the company's machines were still in good working condition.

Chocolate makers switch to the dark side
07 September 2006
LONDON: Dark chocolate used to be the domain of the foodie connoisseurs who knew their Madagascar from their Ecuador and used the language of wine to talk about cocoa, but it is now moving into the mainstream for food makers.

Food giants Nestle and Cadbury Schweppes are both due to launch dark versions of two of the UK's favourite bars - the KitKat and the Flake - to claim their place in a fast-growing niche market. "Manufacturers are driving value growth tailored to specific customers, and dark chocolate is a growth area," said Jonathan Thomas of UK consultancy Leatherhead Food International, noting how overall chocolate consumption in areas such as Europe and North America was static or in decline.

A recent report by Leatherhead on the global confectionery market noted growing demand for dark chocolate in Europe, North America, New Zealand, Australia and Japan. The trend has boosted the fortunes of companies known for premium chocolate like Switzerland's Barry Callebaut and Lindt & Spruengli , where 2006 first-half profit more than doubled. For mainstream confectionery makers, it has prompted a move into premium products, the adaptation of old favourites or the hunt for acquisitions.

Nestle, the world's largest food company, will launch the new KitKat 4 Finger Dark this month to tap into a UK market predicted by research group Datamonitor to grow 48 per cent to £191.1 million ($NZ563.52 million) by 2010. Cadbury, the world's top confectionery group, introduces Flake Dark next month for the three million new dark chocolate fans it says have emerged in the past two years. Last year Cadbury bought organic chocolate maker Green & Black's, whose sales jumped 25 per cent in the first half of 2006.

The trend stems mainly from the perceived health benefits of dark chocolate, Cadbury Chief Financial Officer Ken Hanna told Reuters last month. Dark chocolate is made with more cocoa than milk chocolate and scientific studies have shown cocoa contains flavanols, antioxidants that protect cells from damage and improve cardio-vascular health. "People still want to treat themselves, but if it has added health appeal so much the better," Leatherhead's Thomas said.

US dark chocolate sales have increased 42 per cent since 2001, coming in at $US379 million last year but still only 6.5 per cent of the country's total chocolate market, according to ACNielsen. The No. 1 US chocolate maker Hershey Co has snapped up two gourmet chocolate companies - Scharffen Berger Chocolate Maker Inc and Joseph Schmidt Confections Inc - and recently cited dark chocolate as one of the drivers behind higher quarterly profit.

Mars, Hershey and Barry Callebaut are all investing in research into the medicinal properties of cocoa as fears about growing obesity increase the need to promote the potential health benefits of their products. "There is

much more interest in dark chocolate, one reason is because of health issues and the other is that people are looking at it as a treat and wanting higher-quality products," said David Zimmer, aecretary general of CAOBISCO, the European Union's Association of the Chocolate, Biscuit and Confectionery Industries. "They are saying - I may not be able to eat it all the time, but when I do have it I will treat myself to a high-quality product," he added.

Analysts say that is part of a trend seen across the food market. "We are seeing it in other categories. People are buying the more indulgent, expensive end of the category. They want to have the best of the best," said Jonathan Banks, Business Insight Director at ACNielsen UK. Industry experts also note emerging interest in the origin of food, pointing to how chocolate makers have followed the coffee industry's lead in terms of promoting awareness of where and how cocoa beans are grown and the variety of origins. "Ethical production and sourcing claims appear to be a useful mechanic in developing consumer loyalty," Mintel said in a recent report.

The UK's Day Chocolate Company is partially owned by the Fairtrade cooperative in Ghana that supplies its cocoa. It uses its direct link with farmers to get involved in the debate about poverty and trade in Africa. About 60 per cent of the world's cocoa is grown in West Africa. French companies such as Valrhona and Michel Cluizel have also raised the profile of producers elsewhere, selling single-origin chocolate bars with beans sourced from one country or even one plantation from places that produce tiny amounts of top-quality cocoa like the Caribbean or Papua New Guinea.

Hershey rolls out premium chocolate and drinking cocoa products
7th September 2006
By Jamie Cregan
The Hershey Company has launched a new premium line of all natural chocolates and drinking cocoa available from September 2006, under the name Cacau Reserve. The company, which has annual revenues of over $4 billion and more than 14,000 employees world-wide, is including a broad range of premium chocolate products, including: premium milk; premium European-style milk; premium milk with hazelnuts; extra dark; and extra dark with nibs.

In a statement, Chris Baldwin, president of the US commercial group for Hershey, said: "Consumers today are searching for new premium experiences. Cacao Reserve by Hershey's meets this rapidly growing demand by offering consumers an indulgent chocolate made with carefully chosen, slowly roasted cacao beans, blended with the finest all-natural ingredients."

Chocolates/Cocoa: Nyaho -Tamakloe Interests Swisslion Takovo
Friday, September 08, 2006
(GNA)- Consistent with the policy of aggressive marketing of Ghana and attracting investment into the country, Ghana’s envoy to Serbia, Dr. Nyaho Nyaho-Tamakloe last month paid a working visit to Swisslion-Takovo, in Vrsac, 80km north of Belgrade. The purpose of the trip was to acquaint himself with the operations of Serbia’s biggest chocolate manufacturing company, and to ascertain the source of raw materials acquisition by Swisslion-Takovo.

The Ambassador was welcomed to the premises of the company by Mr. Sasa Stupar, President of the Board of Swisslion, with Mr. Milorad Obradovic, Import Manager, and Ms. Ljubica Ckonjevic, Production Manager. Mr. Stupar briefed Dr. Tamakloe on the operations and business of Swisslion- Takovo which commenced operations some fifteen years ago.

The President of the Board told his guest that the company which produced assorted chocolate products with varied flavours, chocolate filled biscuits and Takovo alcoholic and non-alcoholic beverages, had a total work-force of 10,000 spread across its two factories in Serbia. He disclosed that the company opened a branch factory in the Republic of Macedonia last August. The company, he said had a wide distribution network across the whole Balkan region and countries of the former Yugoslavia.

It, also, exported its products to France, Germany, Austria, Spain, Russia, Ukraine, Switzerland, Slovakia, among other countries. Forty percent (40%) of the company’s revenue is accrued from exports, whilst the domestic market make up for 60%. For now, Mr. Stupar disclosed that the company imported its raw materials (cocoa beans) through Germany, but intended to shift to Ghana should it become possible to purchase directly from Ghana. Swisslion, he said, was responsible for 60% of Serbia’s cocoa imports of 6,000 tons per annum, while the other companies shared the remaining 40% among themselves.

Import Manager, Mr. Obradovic said Dr. Nyaho-Tamakloe's visit presented the company with the opportunity of having direct access to cocoa producers in Ghana. Expressing relief, the Import Manager said he was optimistic that the discussions could lead to Swisslion being considered a serious buyer of cocoa beans from Ghana. In the long-term, he noted, the company intended to set up a processing plant in Ghana to facilitate the processing of cocoa beans. The Production Manager, Ms. Ljubica Ckonjevic, explained that Swisslion's primary objective was to purchase cocoa beans and subsequently process them into cocoa butter, and the final chocolate products. The Company which according to her owned Serbia's biggest chocolate processing facility, also sold cocoa butter in huge quantities on the domestic market.

Dr. Nyaho-Tamakloe expressed gratitude to the Management and Board of Swisslion for making the visit possible, stressing that Ghana had long been associated with cocoa production. He extolled the quality of Ghana's cocoa which had been globally acknowledged, and noted that Ghana was currently the world's second biggest producer of cocoa, after losing the first spot to La Cote d'Ivoire some few years back. He expressed the wish that the current Government of Ghana's belief in private sector participation will spur on Swisslion to establish its own cocoa plantation and processing plant in Ghana, adding that such opportunities abounded in the country. He assured the Management and Board of the company of the assistance of the Mission in ensuring that Swisslion had the right links in Ghana.

He also discussed the possibility of Swisslion importing fresh oranges and pineapples from Ghana, in the near future, for processing in Serbia since these citrus fruits abound in Ghana. He further exhorted the Management of the company to arrange a visit to Ghana in the near future to observe, at first hand, the cocoa, pineapple and orange industries, in order to be well-informed. Source: Embassy of Ghana, Belgrade

US firm pays £10m for chocolate-maker
Sep 11 2006
By Bill Gleeson, Daily Post
MERSEYSIDE-BASED Edward Billington & Son has announced the sale of its chocolate manufacturing business to US multi-national Archer Daniels Midland Company (ADM). The £10m sale of Speke-based Classic Couverture will see ADM significantly expand its European chocolate manufacturing capabilities.

ADM has plants in North and South America, Europe, Asia and Africa. The companyis currently building a new facility in Hazleton, Pennsylvania. Classic Couverture was purchased by Billington's five years ago and employs over 110 staff at its Speke factory. Mark Bemis, president of ADM Cocoa, said: "This provides a solid platform for ADM Cocoa's expansion in European industrial chocolate manufacturing, allowing us to better serve our customers' needs.

References on the health benefits of cocoa.

WEB RESULTS

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   ... interest in the antioxidant **effects** and **health** implications of flavanoid rich foods. ... **Health Effects of Chocolate**. Stephen E. Robinson. Resident Grand ...
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2. **Chocolate** Specific Substances **Health**
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3. **The Effects of Chocolate** - Flu Prevention - Natural Cures
   What Are Symptoms Of The Flu? Handmade Herbal Soap. **Chocolate** - A Cure for Coughs? Interaction Concerns between Herbs, Vitamins, Drugs and Various **Health** Conditions? ...
   www.heartspring.net/flu_symptoms_prevention.html

4. Review: history and **health effects of chocolate** Nutrition Research Newsletter - Find Articles
   ... **health effects of chocolate**' from Nutrition Research Newsletter in **Health** ... because Pius V, the first pope who was served a cup **of chocolate**, found it so ...
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5. Article | New Findings on Chocolate's **Health Effects**: Improved Blood Function, Easing of Coughs.
   Price: $9.95 | Excerpt: "WASHINGTON -- WASHINGTON, Dec. 13 /PRNewswire/ -- The holiday season brings new reports about the positive **health effects of** -- yes, **chocolate**. New research presented..."
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6. Exploratorium Magazine: **Chocolate**: page 7
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   www.exploratorium.edu/exploring/exploring_**chocolate**/choc_7.html

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   ... for the American Dietetic Association, discusses **the health effects of chocolate**. ... of bars have better **health effects** for people than the sugary milk ...
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8. **Chocolate**: To Your **Health**!
   ... about **chocolate** and **health** and crumbling under the weight of scientific fact. ... that correct common misperceptions **of the effects of chocolate** on **health**. ...
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9. **Health** Specific_Substances **Chocolate**
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10. **Chocolate** and **Health** Washingtonpost.com - Find Articles
    '**Chocolate** and **Health**' from Washingtonpost.com in News & Society provided free ... ET to discuss **the health effects of chocolate**. A transcript follows. Advertisement ...
    www.findarticles.com/p/articles/mi_m0NTQ/is_2005_August_9/ai_n14922527

TIT BITS

*(**Source**: Business Recorder – www.brecorder.com)*

US MIDDAY: cocoa futures mixed
NEW YORK (September 06, 2006): US cocoa futures finished narrowly mixed Tuesday, with the front end of the curve bolstered by light fund buying in line with rising bean values in London, traders said.

US MIDDAY: cocoa dips
NEW YORK (September 07, 2006): US benchmark cocoa futures slipped 1.8 percent Wednesday to finish at a one-week low, pressured by speculative selling and currency-related activity, market sources said.

New York cocoa ends mixed
NEW YORK (September 07, 2006): US cocoa futures finished narrowly mixed on Tuesday, with the front end of the curve bolstered by light fund buying in line with rising bean values in London, traders said.

US MIDDAY: cocoa a shade up
NEW YORK (September 08, 2006): US benchmark cocoa futures closed higher on Thursday, partly supported by a toxic waste dumping scandal that forced the resignation of the Ivory Coast government, analysts said.

Ivorian cocoa not hit by toxic waste
ABIDJAN (September 08, 2006): cocoa exporters in Ivory Coast said on Thursday pollution from toxic waste dumped around Abidjan and near its port where some shippers have warehouses was not hindering their operations or affecting bean quality.

New York cocoa dips to one-week low
NEW YORK (September 08, 2006): US benchmark cocoa futures slipped 1.8 percent on Wednesday to finish at a one-week low, pressured by speculative selling and currency-related activity, market sources said.

US MIDDAY: cocoa declines
NEW YORK (September 09, 2006): US cocoa futures finished in negative territory Friday, weighed down by arbitrage-related selling amid a firm dollar in an otherwise quiet session marked by thin trading volume, market sources said.

New York cocoa posts gains
NEW YORK (September 09, 2006): US benchmark cocoa futures closed higher on Thursday, partly supported by a toxic waste dumping scandal that forced the resignation of the Ivory Coast government, analysts said.

Ivorian cocoa arrivals rise
ABIDJAN (September 09, 2006): cocoa arrivals at ports in Ivory Coast reached 1,334,215 tonnes between October 1 and September 3, according to an estimate by major exporters on Friday. That compared with 1,290,522 tonnes delivered to ports in the same period in the 2004/05 season, industry data showed.

The rule of thumb for cocoa products:

DARKER IS BETTER, BITTER IS BETTER AND HIGHER COCOA MASS IS BETTER.

PROFESSOR FRED K. ADDAI,

University of Ghana Medical School and Ex-President of Ghana Science Association.